



## Missed the boat in 2023?

There are still many new launches to look forward to in 2024.

As a prospective home buyer, you may still be deciding whether to buy a new home in this environment of higher interest rates. With no clear indication of when the Federal Reserve will cut interest rates, we expect them to remain elevated in the medium term.

Furthermore, with recent land sales reaching benchmark pricing, we can expect new home prices to rise further. So perhaps, the time to buy a new home is now.

If you haven't found your ideal new home in 2023, there's no need to worry. 2024 is poised to welcome 29 new homes, including the launch of 1 EC. This will provide prospective home buyers with an abundance of options.

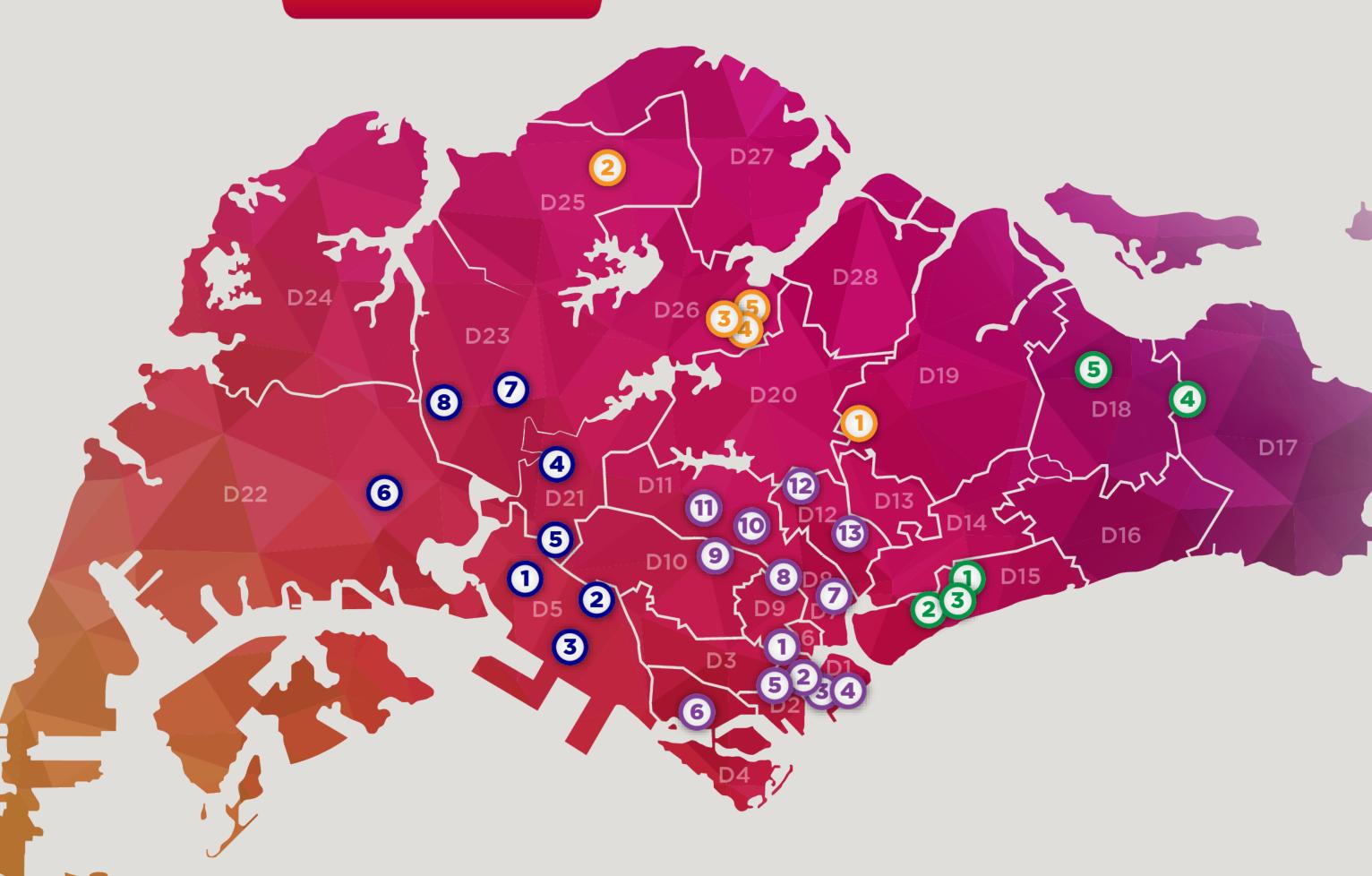


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# ERA New Launches

## OVERVIEW



## **Central / South**

	Project	Location	District	Tenure	Est. No. of Units	Land Price (\$psfppr)
1	Former Central Mall / Central Square	Havelock Road	01	99 Years	366	Redevelopment
2	Marina View Residences	Marina View	O1	99 Years	683	\$1,379
3	Skywaters Residences	Shenton Way	O1	99 Years	TBC	Redevelopment
4	TBC (Marina Gardens Lane GLS)	Marina Lane	O1	99 Years	790	\$1,402
5	Newport Residences	Anson Road	02	Freehold	246	Redevelopment
6	Keppel Bay Plot 6	Keppel Island	04	99 Years	86	Redevelopment
7	Former Golden Mile Complex	Beach Road	07	99 Years	TBC	\$1,161
8	Former Peace Centre	Sophia Road	09	99 Years	240	\$1,426
9	21 Anderson	Anderson Road	10	Freehold	56	\$2,490
10	34 Gilstead Road	Gilstead Road	11	Freehold	56	\$1,643
11	Former Kew Lodge	Kheam Hock Road	11	Freehold	TBC	\$1,940
12	TBC (Lorong 1 Toa Payoh GLS)	Lorong 1 Toa Payoh	12	99 Years	800	\$1,360
13	The Arcady at Boon Keng	Saint Barnabas Lane	12	Freehold	172	\$1,313

## East

	Project	Location	District	Tenure	Est. No. of Units	Land Price (\$psfppr)
1	Former Haig Road Flats	Haig Road	15	Freehold	35	\$1,286
2	Former Meyer Park	Meyer Road	15	Freehold	230	\$1,668
3	TBC (Jalan Tembusu GLS)	Jalan Tembusu	15	99 Years	840	\$1,069
4	Kassia	Flora Drive	17	Freehold	280	Undisclosed
5	TBC (Tampines Avenue 11 GLS)	Tampines Avenue 11	18	99 Years	1190	\$885

## North

		Project	Location	District	Tenure	Est. No. of Units	Land Price (\$psfppr)
	1	Former Chuan Park	Lorong Chuan	19	99 Years	900	\$1,254
1	2	TBC (Champions Way GLS)	Champions Way	25	99 Years	350	\$904
	3	Lentor Mansion	Lentor Gardens	26	99 Years	533	\$985
	4	Lentoria	Lentor Hills Road	26	99 Years	265	\$1,130
	5	TBC (Lentor Central GLS)	Lentor Central	26	99 Years	475	\$982

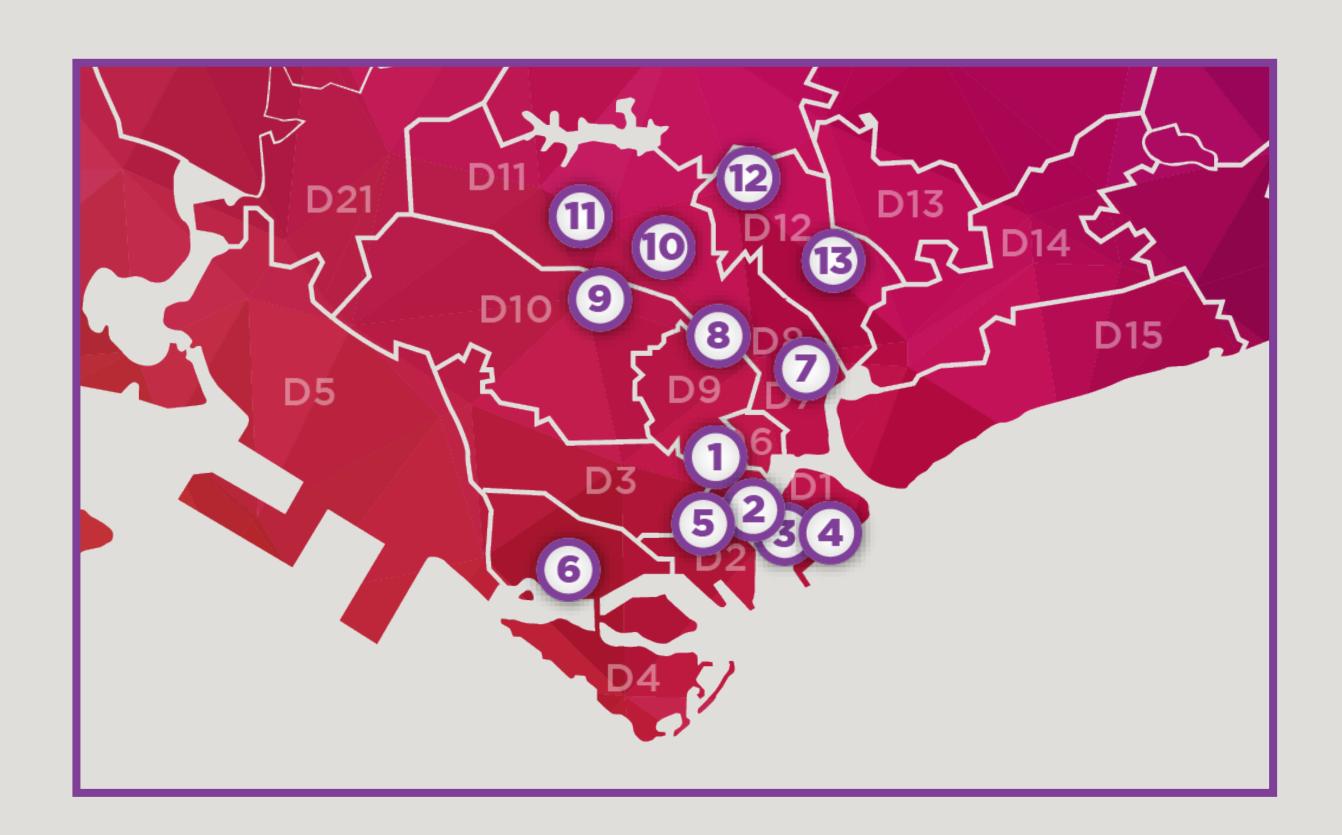
## West

	Project	Location	District	Tenure	Est. No. of Units	Land Price (\$psfppr)
1	TBC (Clementi Avenue 1 GLS)	Clementi Avenue 1	05	99 Years	501	\$1,250
2	The Hill @ One-North	Slim Barracks Rise	05	99 Years	144	\$1,210
3	The Hillshore	Pasir Panjang Road	05	Freehold	59	\$1,026
4	TBC (Bukit Timah Link GLS)	Bukit Timah Link	21	99 Years	160	\$1,343
5	TBC (Pine Grove GLS)	Pine Grove	21	99 Years	565	\$1,223
6	Sora	Yuan Ching Road	22	99 Years	440	\$1,023
7	Hillhaven	Hillview Rise	23	99 Years	341	\$1,024
8	Lumina Grand	Bukit Batok West Avenue 5	23	99 Years	512	\$626

Map not drawn to scale. Subject to change without prior notice.



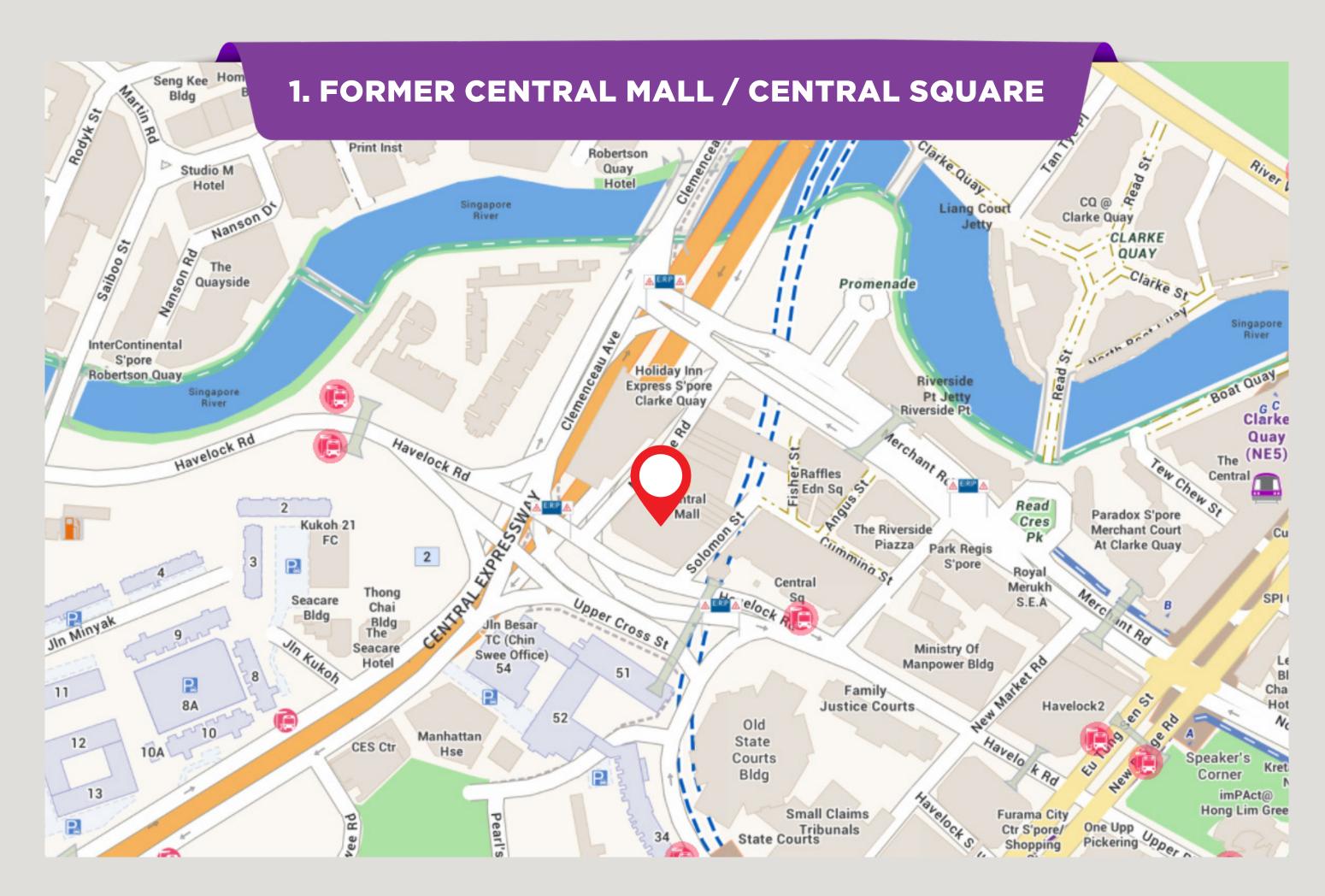
## CENTRAL / SOUTH



	Project	Location	District	Tenure	Est. No. of Units	Land Price (\$psfppr)
1	Former Central Mall / Central Square	Havelock Road	01	99 Years	366	Redevelopment
2	Marina View Residences	Marina View	O1	99 Years	683	\$1,379
3	Skywaters Residences	Shenton Way	01	99 Years	TBC	Redevelopment
4	TBC (Marina Gardens Lane GLS)	Marina Lane	O1	99 Years	790	\$1,402
5	Newport Residences	Anson Road	02	Freehold	246	Redevelopment
6	Keppel Bay Plot 6	Keppel Island	04	99 Years	86	Redevelopment
7	Former Golden Mile Complex	Beach Road	07	99 Years	TBC	\$1,161
8	Former Peace Centre	Sophia Road	09	99 Years	240	\$1,426
9	21 Anderson	Anderson Road	10	Freehold	56	\$2,490
10	34 Gilstead Road	Gilstead Road	11	Freehold	56	\$1,643
11	Former Kew Lodge	Kheam Hock Road	11	Freehold	TBC	\$1,940
12	TBC (Lorong 1 Toa Payoh GLS)	Lorong 1 Toa Payoh	12	99 Years	800	\$1,360
13	The Arcady at Boon Keng	Saint Barnabas Lane	12	Freehold	172	\$1,313







Region / District	RCR / D01
Location	Havelock Road
Developer	City Developments Limited
Tenure	99 Years
Est. No. of Units	366
Land Price (\$psfppr)	Redevelopment
Target Preview	TBC







Region / District	CCR / D01
Location	Marina View
Developer	IOI Properties Group
Tenure	99 Years
Est. No. of Units	683
Land Price (\$psfppr)	\$1,379
Target Preview	Q1 2024



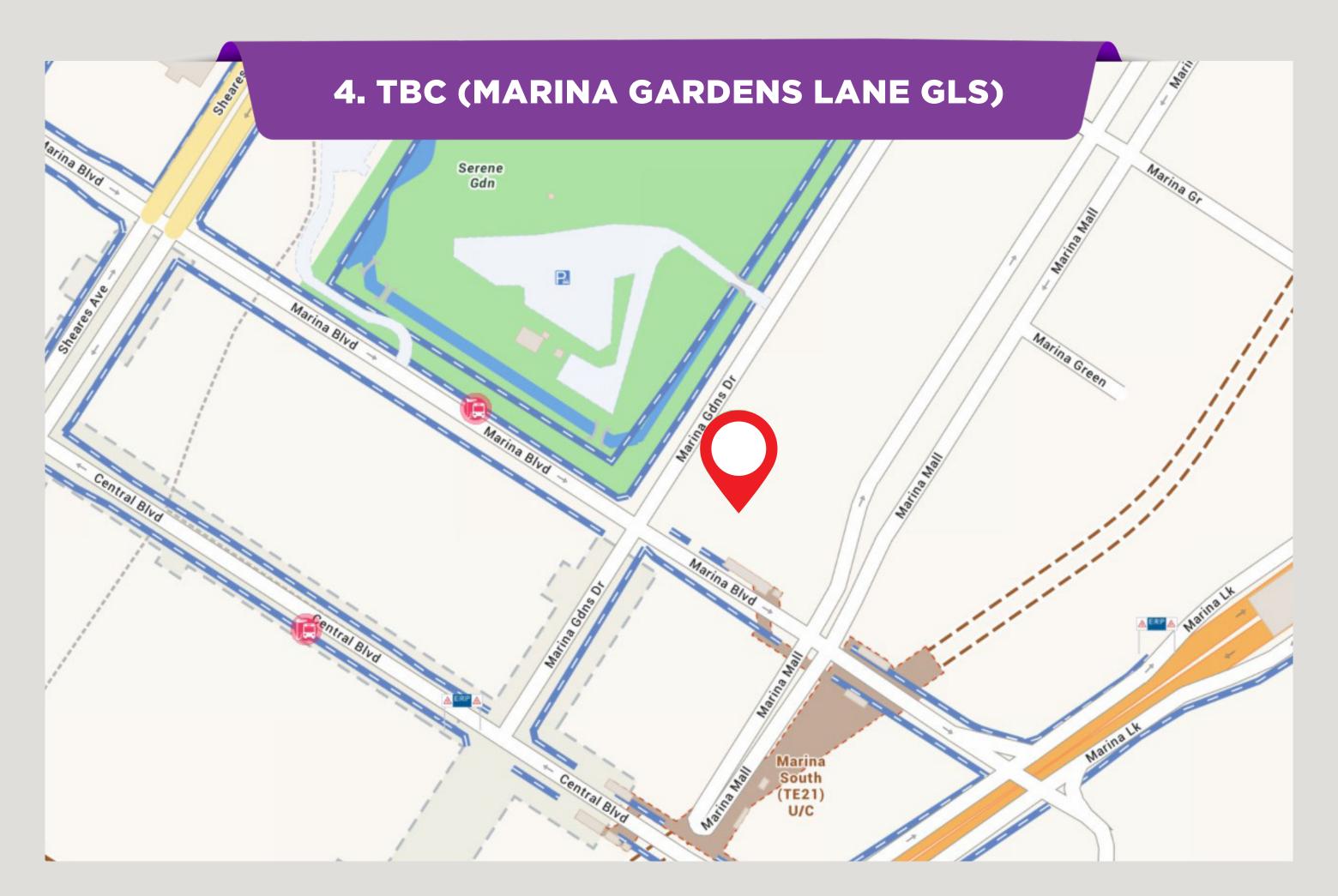




Region / District	CCR / D01
Location	Shenton Way
Developer	Perennial Holdings led consortium
Tenure	99 Years
Est. No. of Units	215
Land Price (\$psfppr)	Redevelopment
Target Preview	TBC







Region / District	CCR / D01
Location	Marina Lane
Developer	Kingsford Development led consortium
Tenure	99 Years
Est. No. of Units	790
Land Price (\$psfppr)	\$1,402
Target Preview	H2 2024



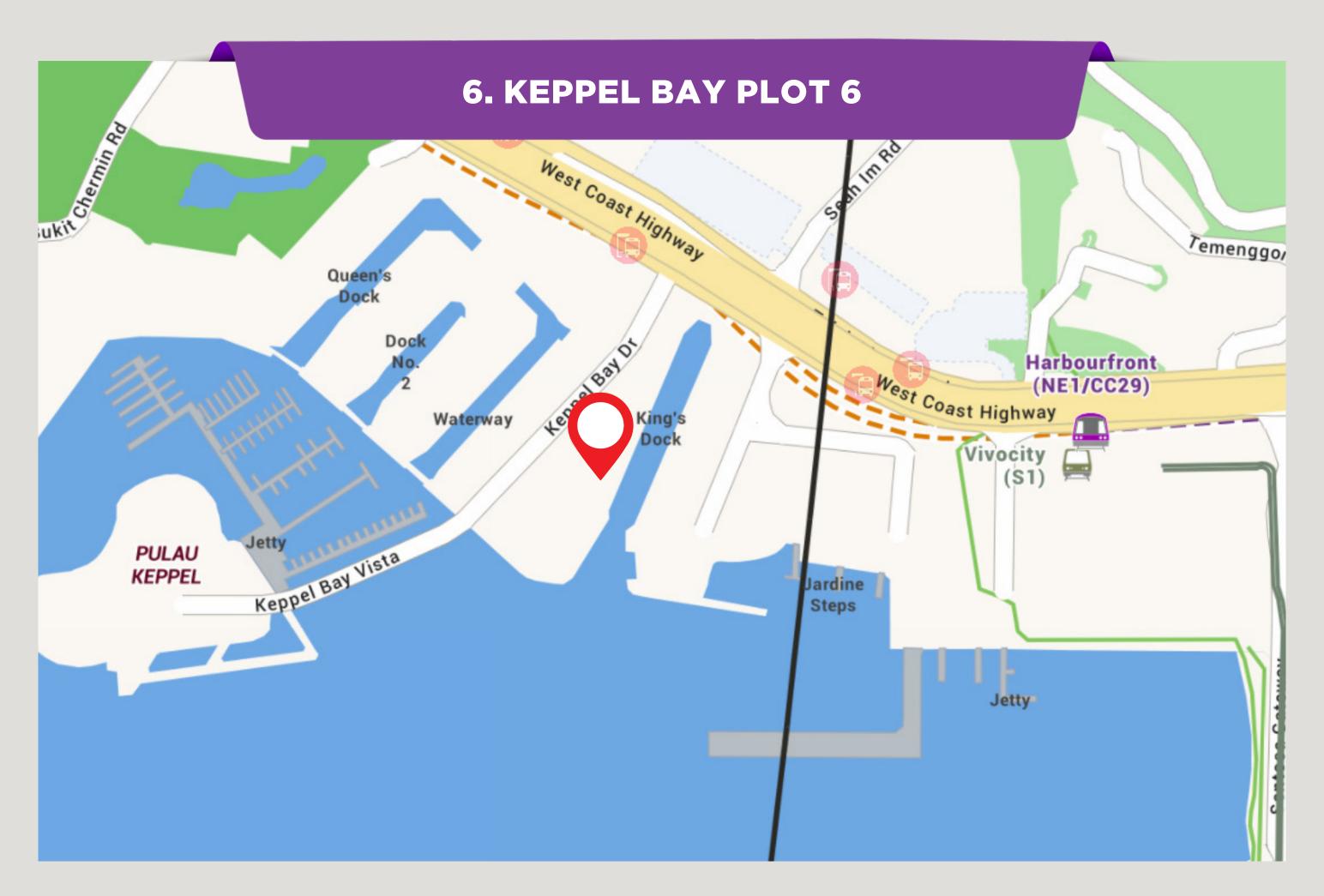




Region / District	CCR / D02
Location	Anson Road
Developer	City Developments Limited
Tenure	Freehold
Est. No. of Units	246
Land Price (\$psfppr)	Redevelopment
Target Preview	TBC



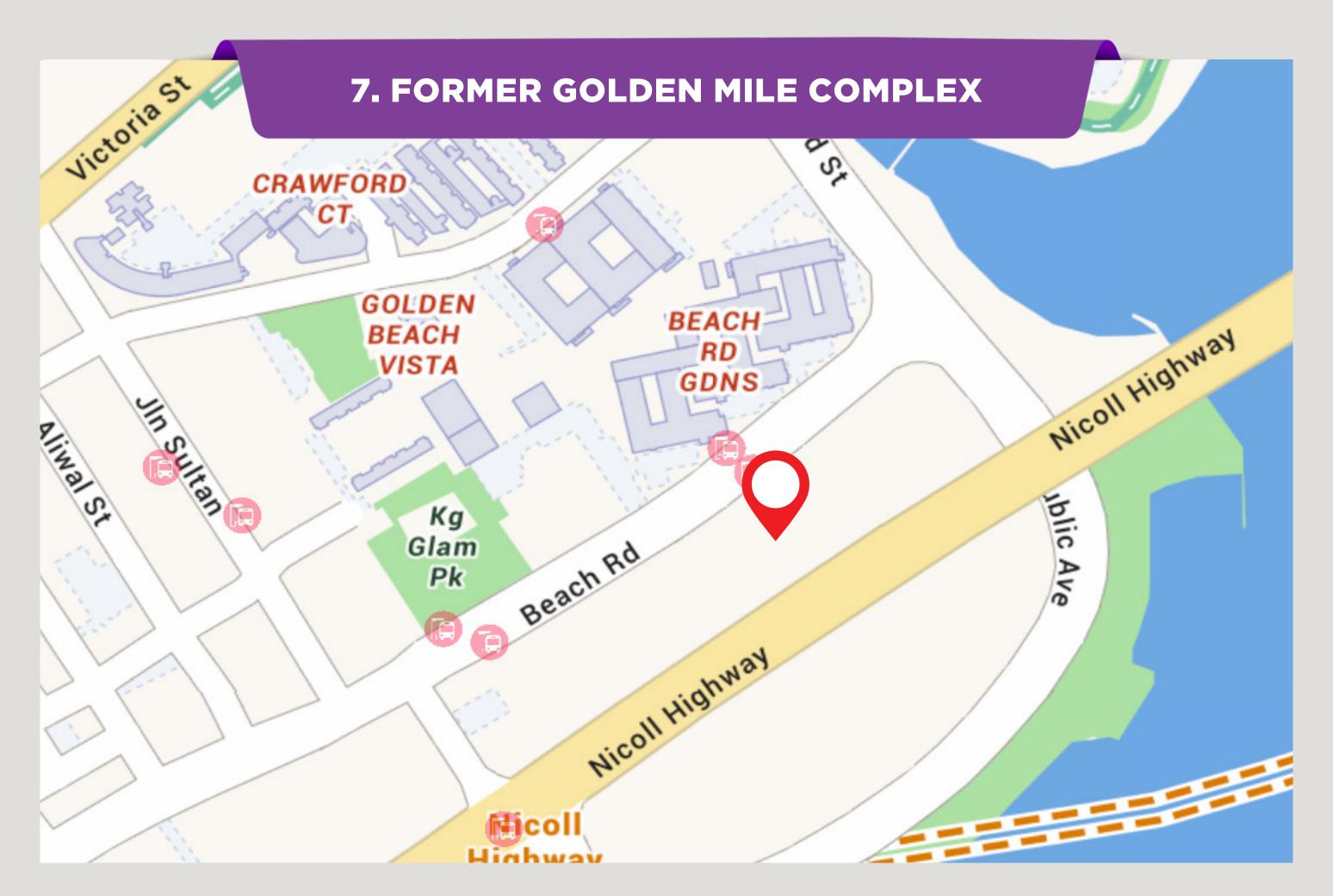




Region / District	RCR / D04
Location	Keppel Island
Developer	Keppel Land
Tenure	99 Years
Est. No. of Units	86
Land Price (\$psfppr)	Redevelopment
<b>Target Preview</b>	TBC







Region / District	RCR / D07
Location	Beach Road
Developer	Far East Organization / Perennial Holdings / Sino Land
Tenure	99 Years
Est. No. of Units	TBC
Land Price (\$psfppr)	\$1,161
Target Preview	TBC



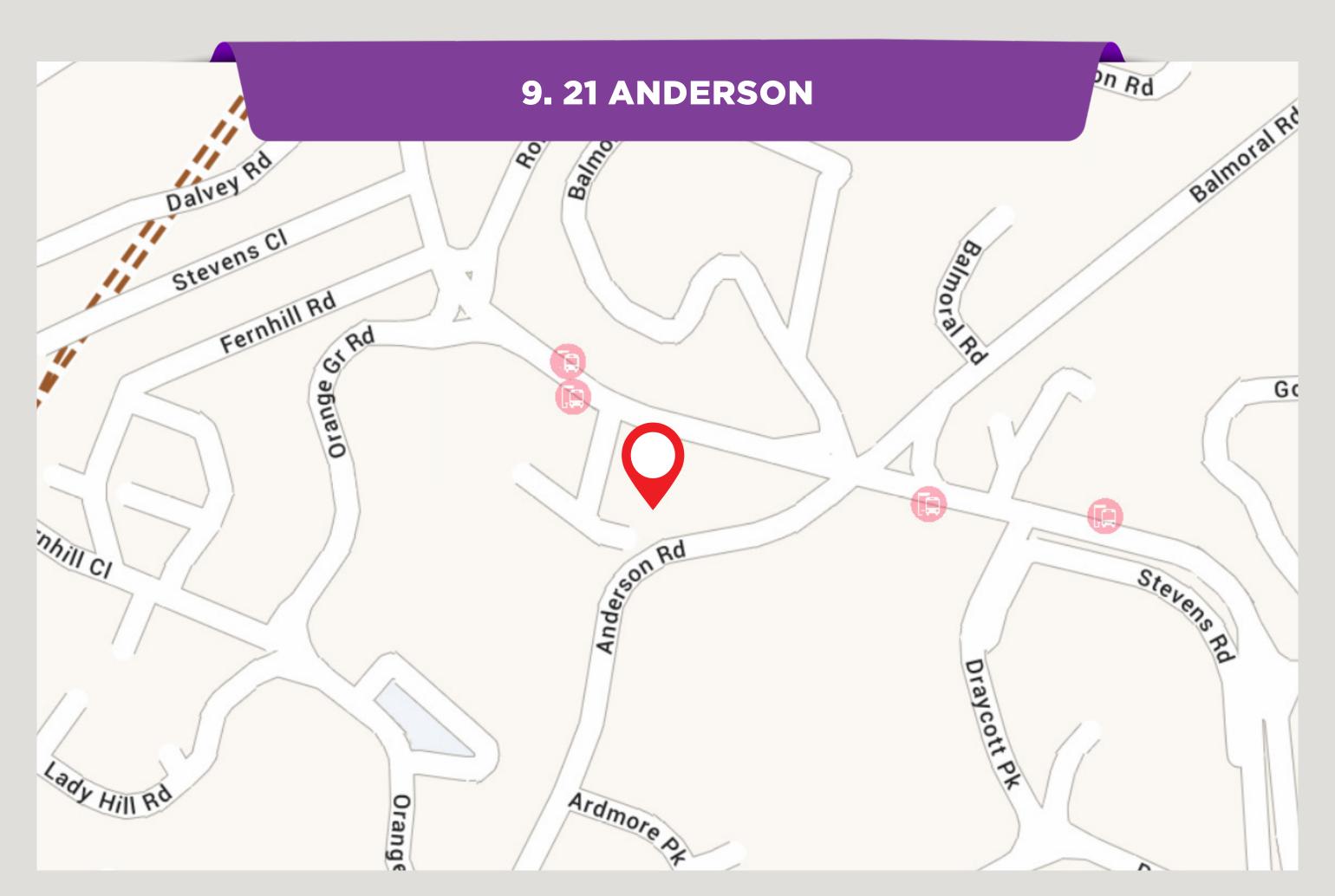




Region / District	CCR / D09
Location	Sophia Road
Developer	Singhaiyi Group / CEL Development / KSH Holdings
Tenure	99 Years
Est. No. of Units	240
Land Price (\$psfppr)	\$1,426
Target Preview	H2 2024



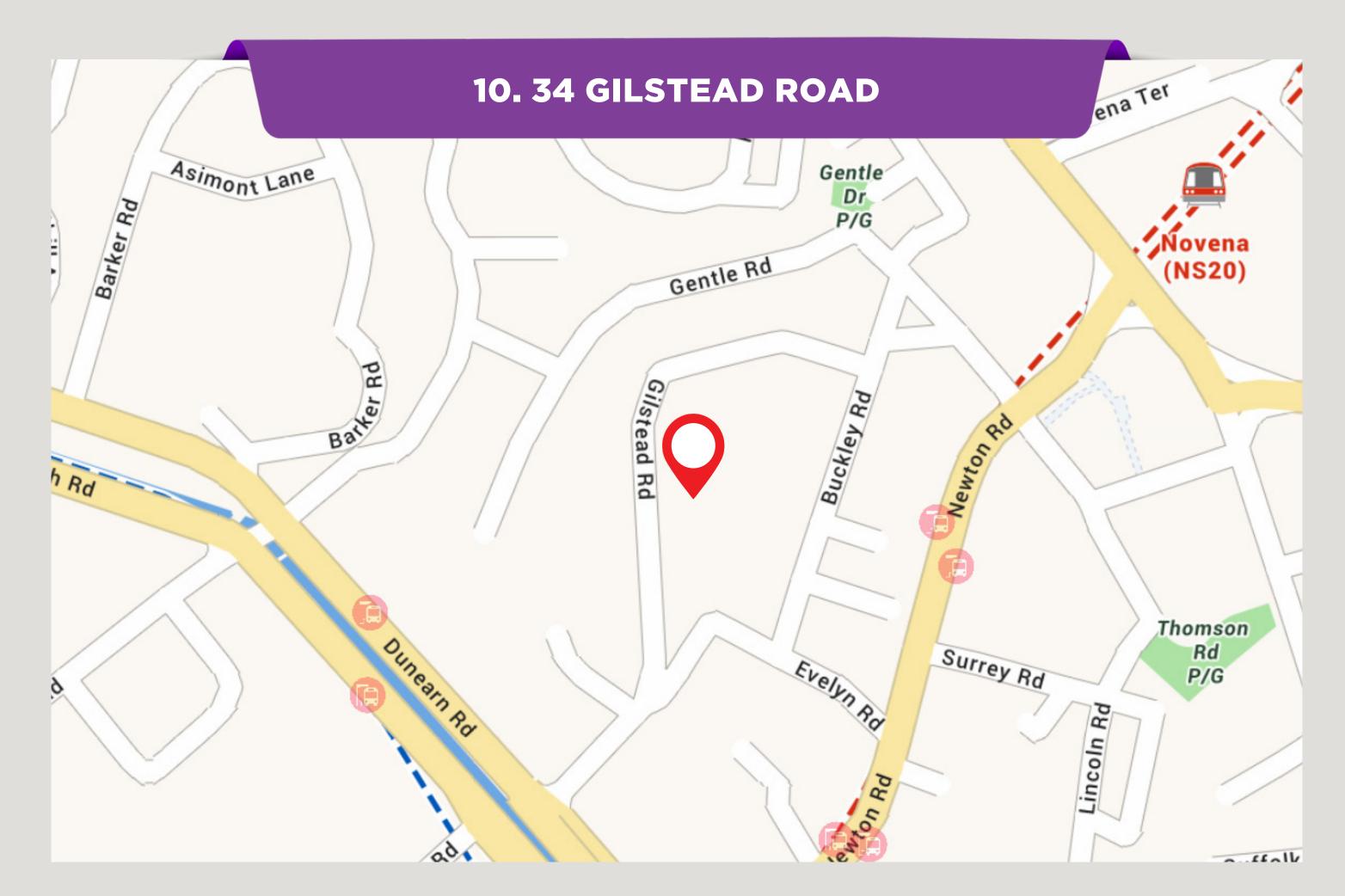




Region / District	CCR / D10	
Location	Anderson Road	
Developer	Kheng Leong	
Tenure	Freehold	
Est. No. of Units	56	
Land Price (\$psfppr)	\$2,490	
<b>Target Preview</b>	TBC	



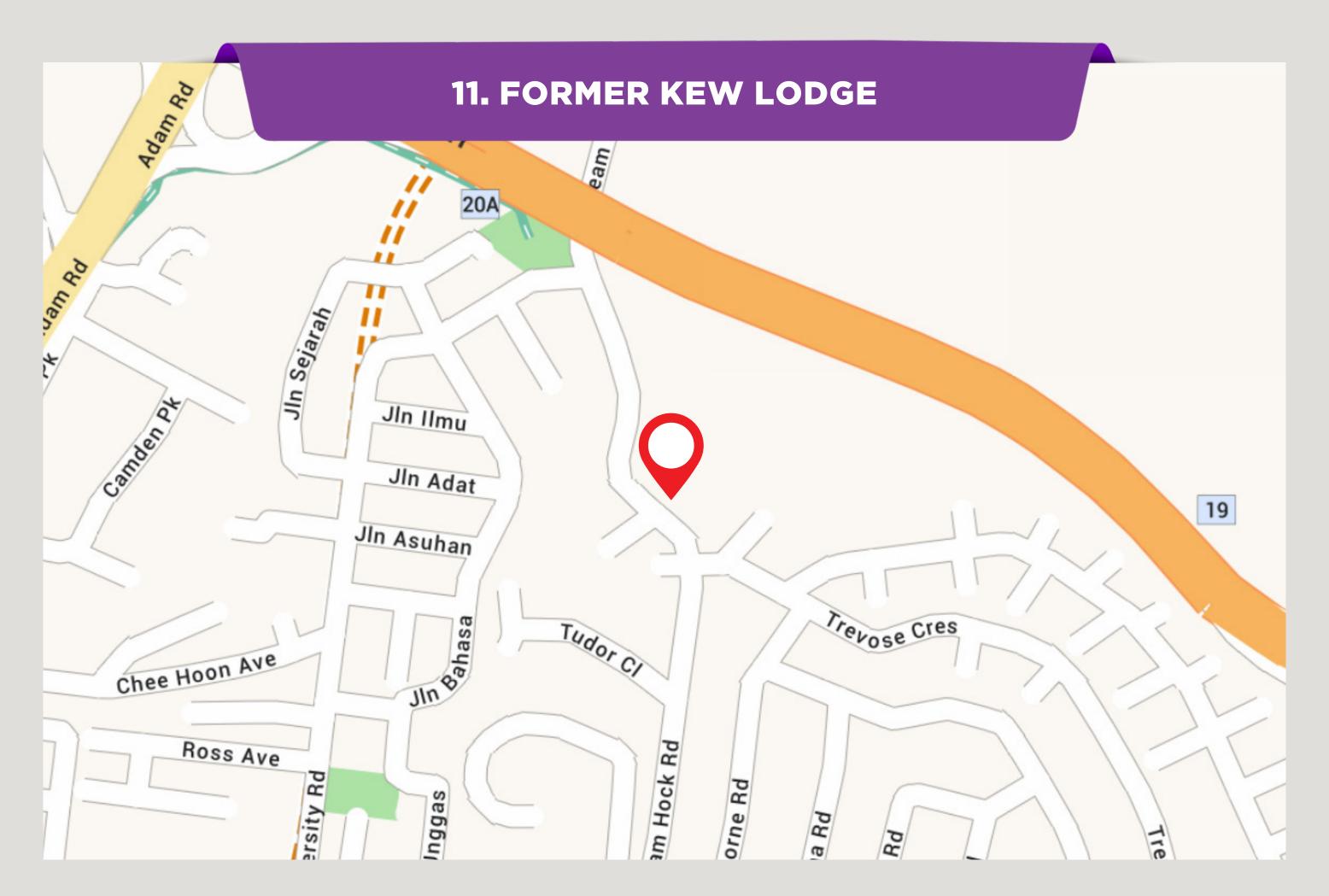




Region / District	CCR / D11	
Location	Gilstead Road	
Developer	Kheng Leong	
Tenure	Freehold	
Est. No. of Units	56	
Land Price (\$psfppr)	\$1,643	
Target Preview	TBC	







Region / District	CCR / D11
Location	Kheam Hock Road
Developer	Aurum Land
Tenure	Freehold
Est. No. of Units	TBC
Land Price (\$psfppr)	\$1,940
<b>Target Preview</b>	TBC







Region / District	RCR / D12
Location	Lorong 1 Toa Payoh
Developer	City DevelopmentsLimited / Frasers Property / Sekisui House
Tenure	99 Years
Est. No. of Units	800
Land Price (\$psfppr)	\$1,360
<b>Target Preview</b>	H2 2024



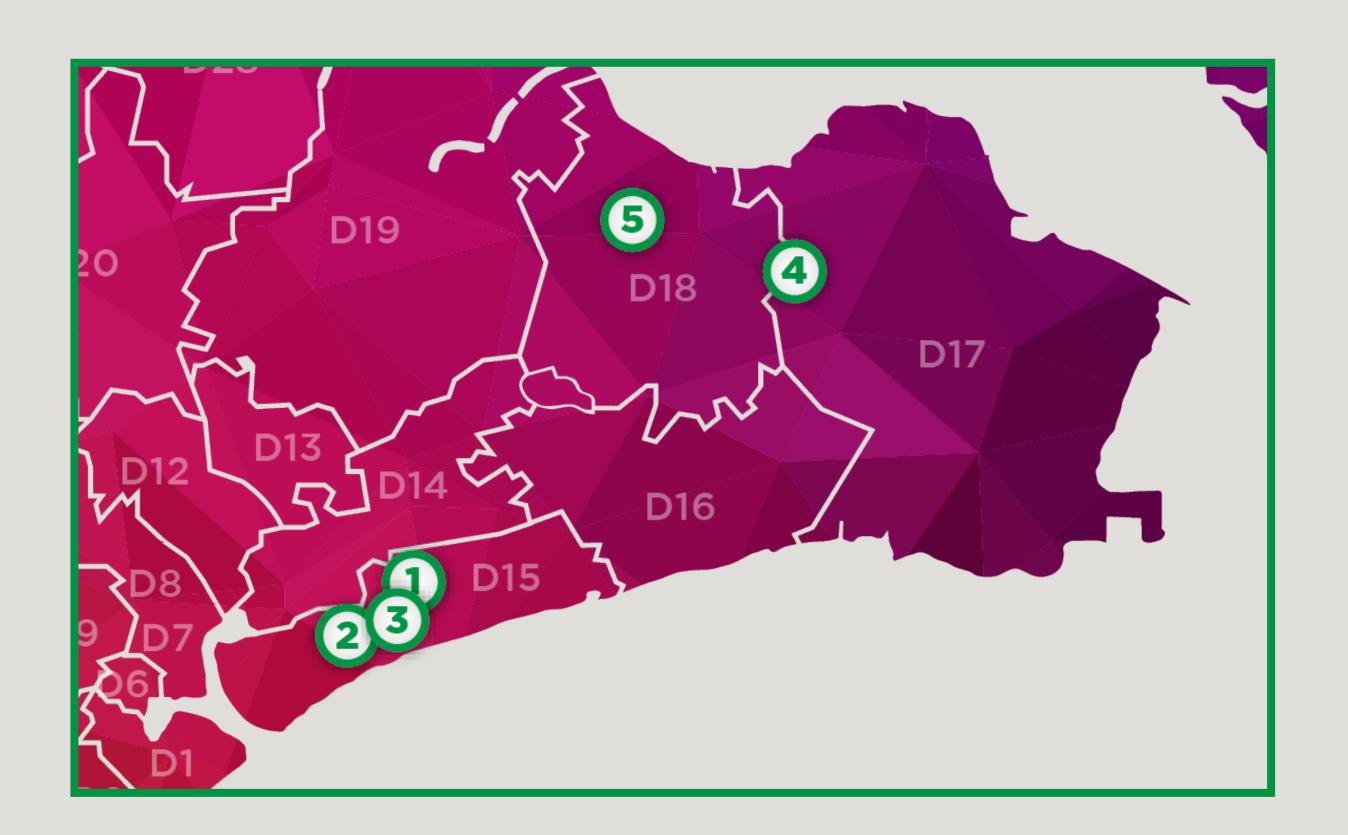




Region / District	RCR / D12	
Location	Saint Barnabas Lane	
Developer	KSH led consortium	
Tenure	Freehold	
Est. No. of Units	172	
Land Price (\$psfppr)	\$1,313	
<b>Target Preview</b>	6/1/2024	



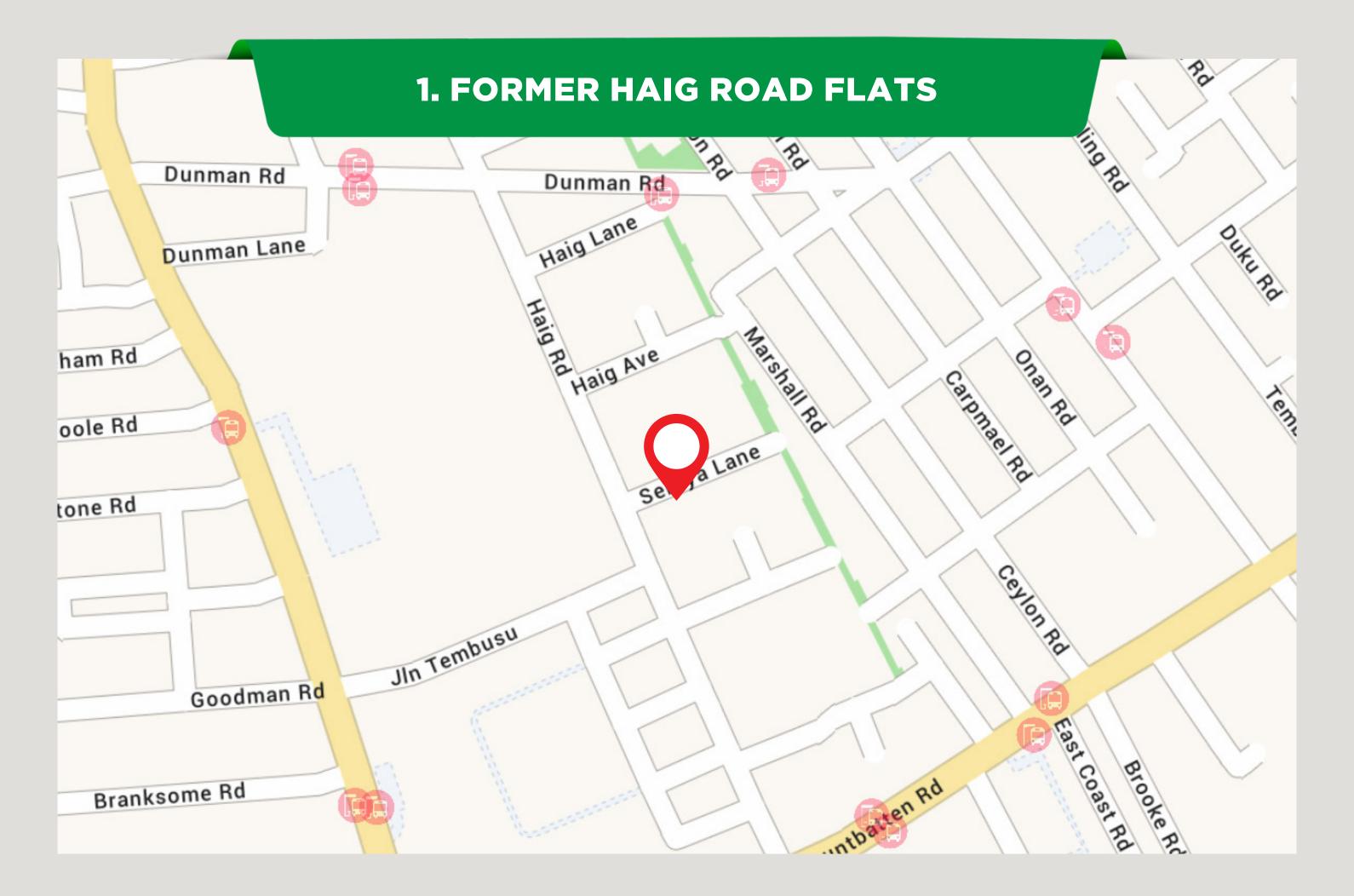
## **EAST**



	Project	Location	District	Tenure	Est. No. of Units	Land Price (\$psfppr)
1	Former Haig Road Flats	Haig Road	15	Freehold	35	\$1,286
2	Former Meyer Park	Meyer Road	15	Freehold	230	\$1,668
3	TBC (Jalan Tembusu GLS)	Jalan Tembusu	15	99 Years	840	\$1,069
4	Kassia	Flora Drive	17	Freehold	280	Undisclosed
5	TBC (Tampines Avenue 11 GLS)	Tampines Avenue 11	18	99 Years	1190	\$885



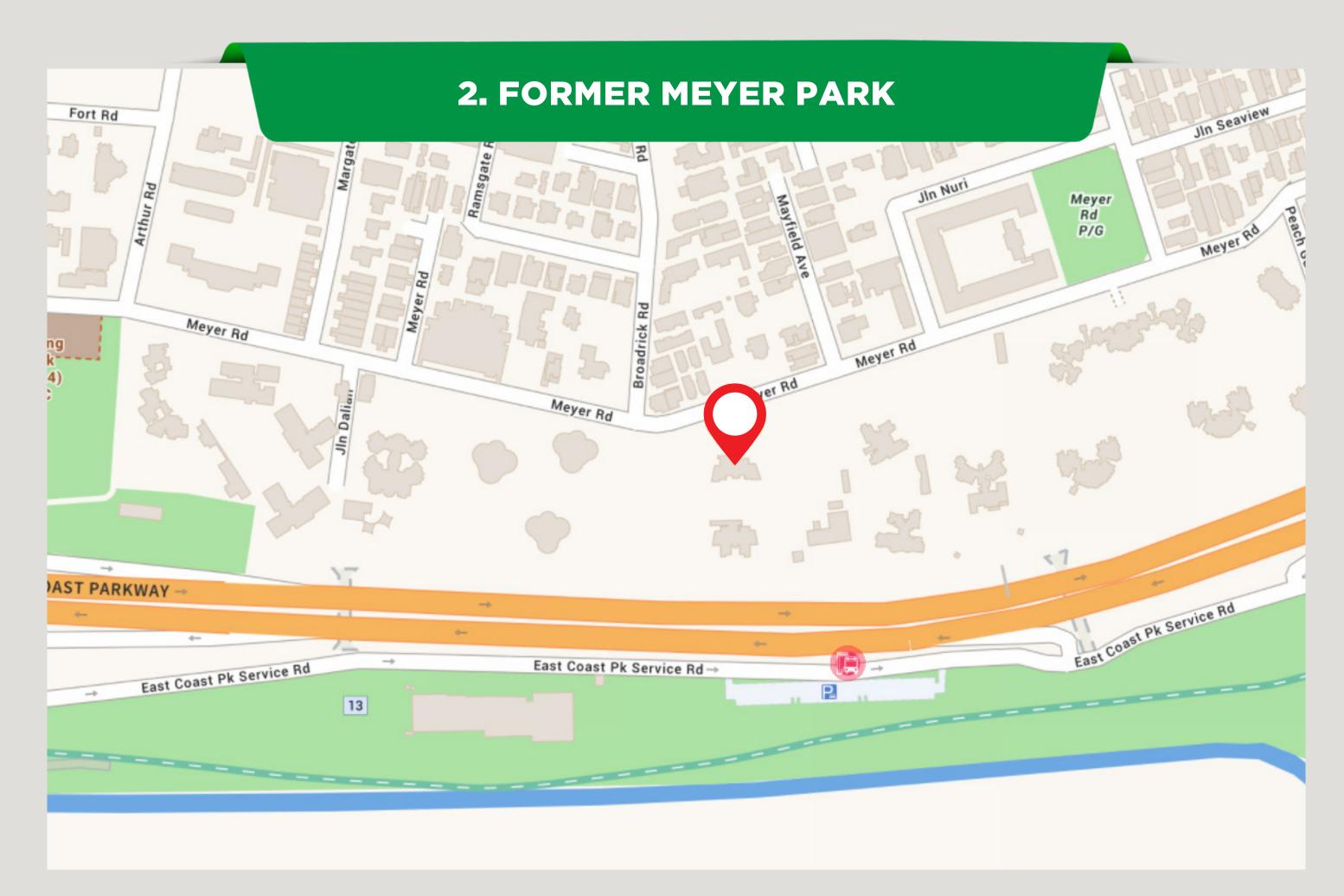




Region / District	RCR / D15
Location	Haig Road
Developer	Nanshan Group
Tenure	Freehold
Est. No. of Units	35
Land Price (\$psfppr)	\$1,286
<b>Target Preview</b>	Q1 2024



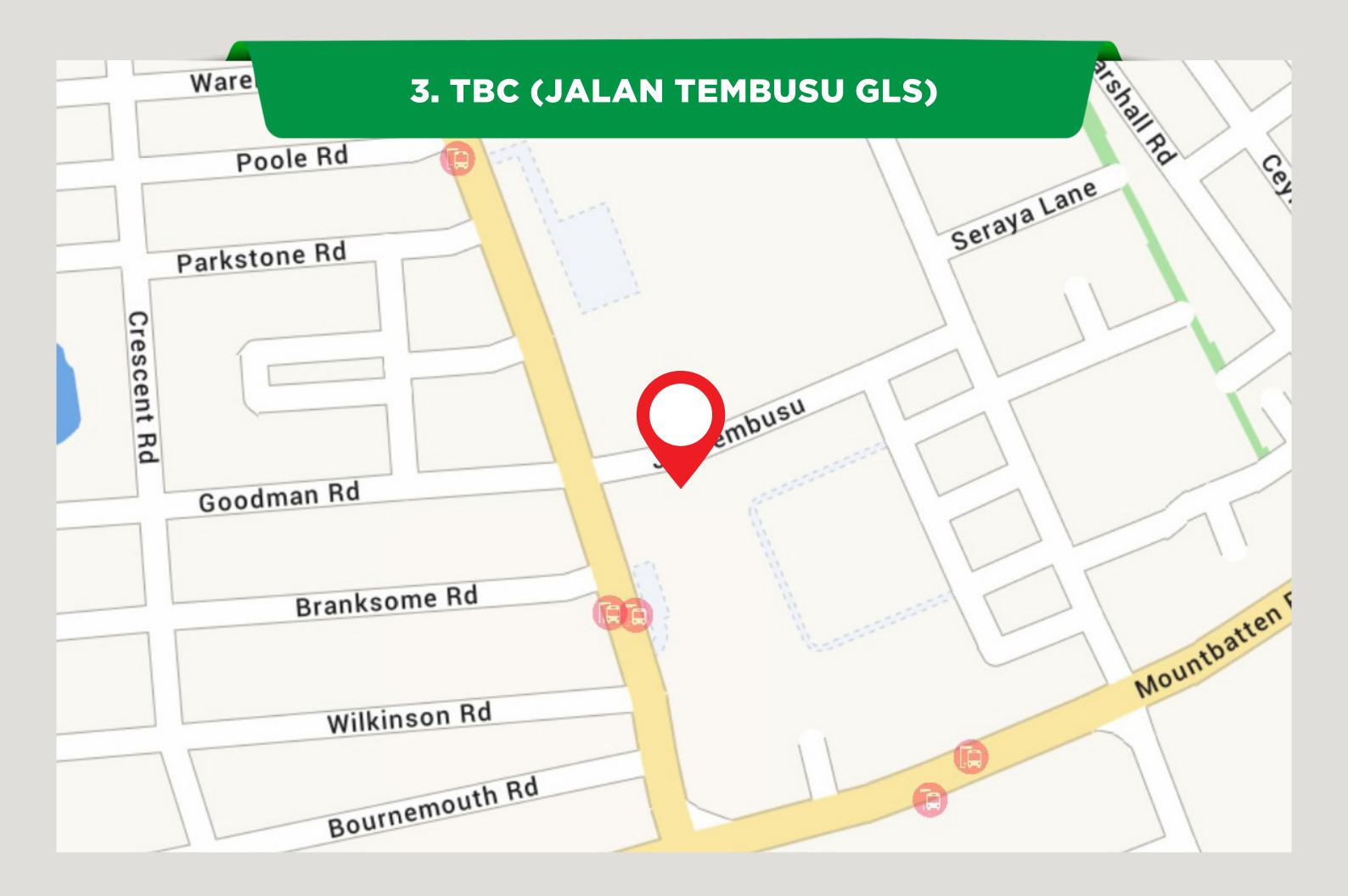




Region / District	RCR / D15
Location	Meyer Road
Developer	UOL Group / Singapore Land Group
Tenure	Freehold
Est. No. of Units	230
Land Price (\$psfppr)	\$1,668
Target Preview	H1 2024



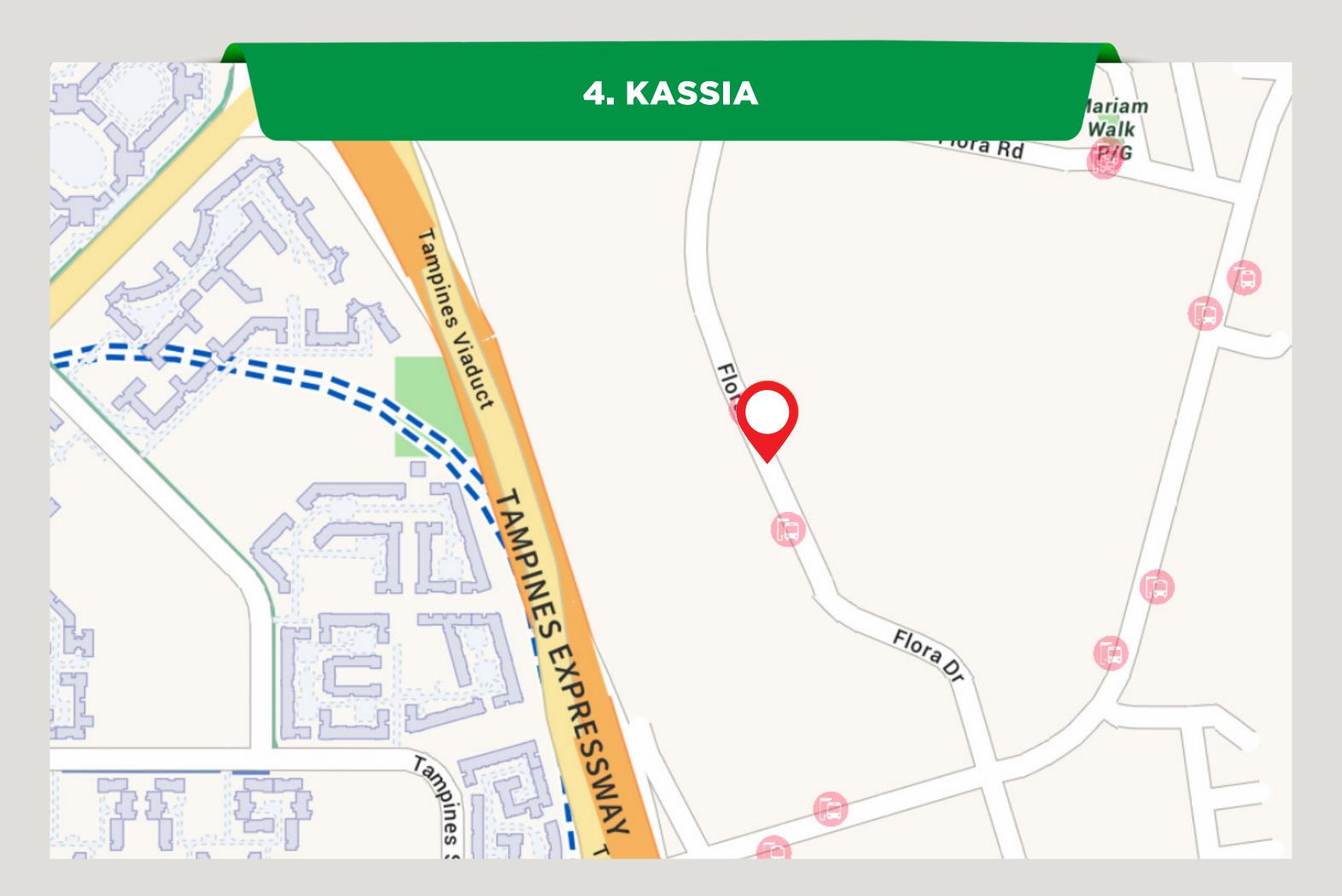




Region / District	RCR / D15
Location	Jalan Tembusu
Developer	Sim Lian Group
Tenure	99 Years
Est. No. of Units	840
Land Price (\$psfppr)	\$1,069
Target Preview	H2 2024







Region / District	OCR / D17	
Location	Flora Drive	
Developer	Hong Leong Holdings and Tripartite Developers	
Tenure	Freehold	
Est. No. of Units	280	
Land Price (\$psfppr)	Undisclosed	
Target Preview	TBC	



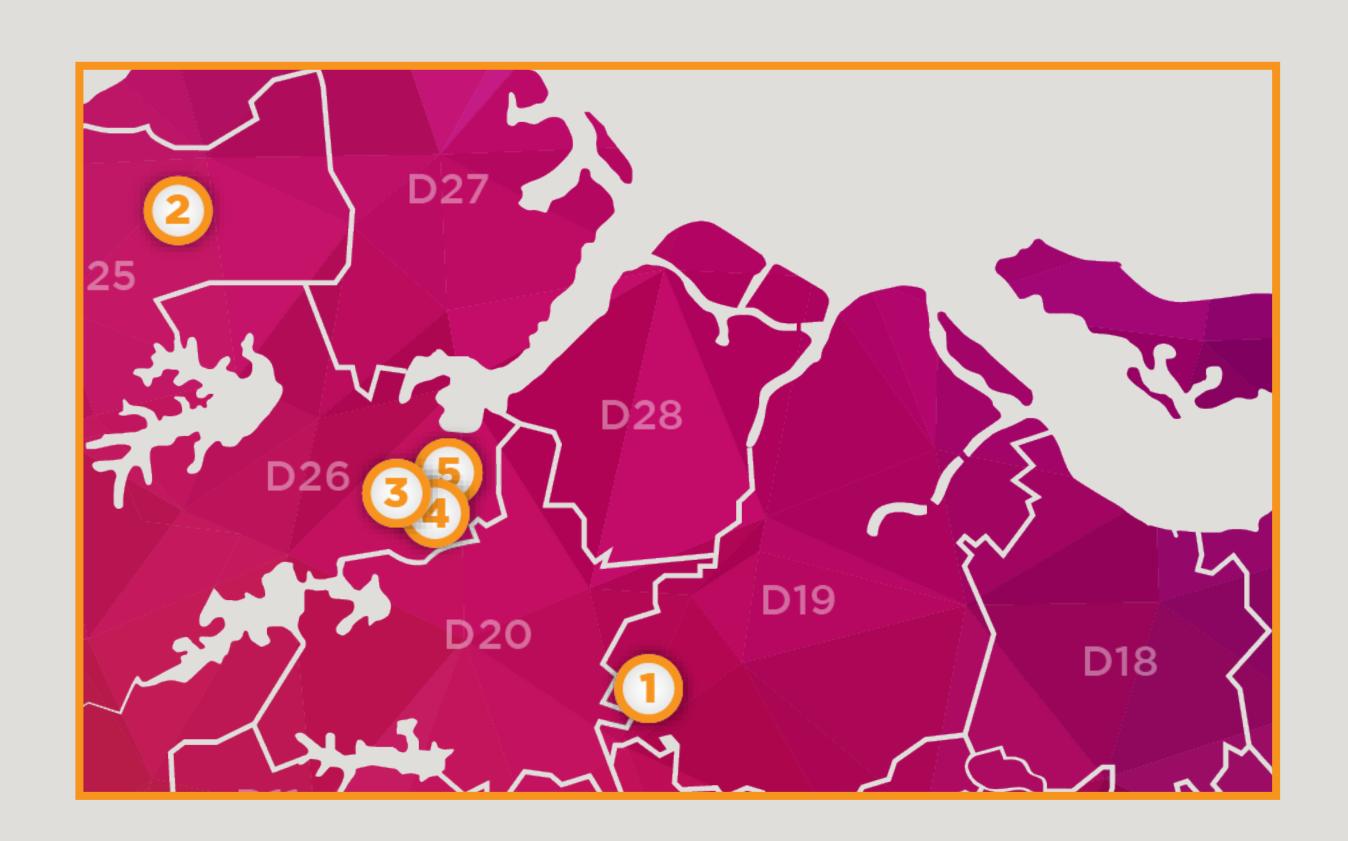




Region / District	OCR / D18
Location	Tampines Avenue 11
Developer	UOL Group / Singapore Land Group / CapitaLand
Tenure	99 Years
Est. No. of Units	1,190
Land Price (\$psfppr)	\$885
Target Preview	H2 2024



## NORTH



	Project	Location	District	Tenure	Est. No. of Units	Land Price (\$psfppr)
1	Former Chuan Park	Lorong Chuan	19	99 Years	900	\$1,254
2	TBC (Champions Way GLS)	Champions Way	25	99 Years	350	\$904
3	Lentor Mansion	Lentor Gardens	26	99 Years	533	\$985
4	Lentoria	Lentor Hills Road	26	99 Years	265	\$1,130
5	TBC (Lentor Central GLS)	Lentor Central	26	99 Years	475	\$982







Region / District	OCR / D19
Location	Lorong Chuan
Developer	Kingsford Development / MCC Land
Tenure	99 Years
Est. No. of Units	900
Land Price (\$psfppr)	\$1,254
Target Preview	H2 2024



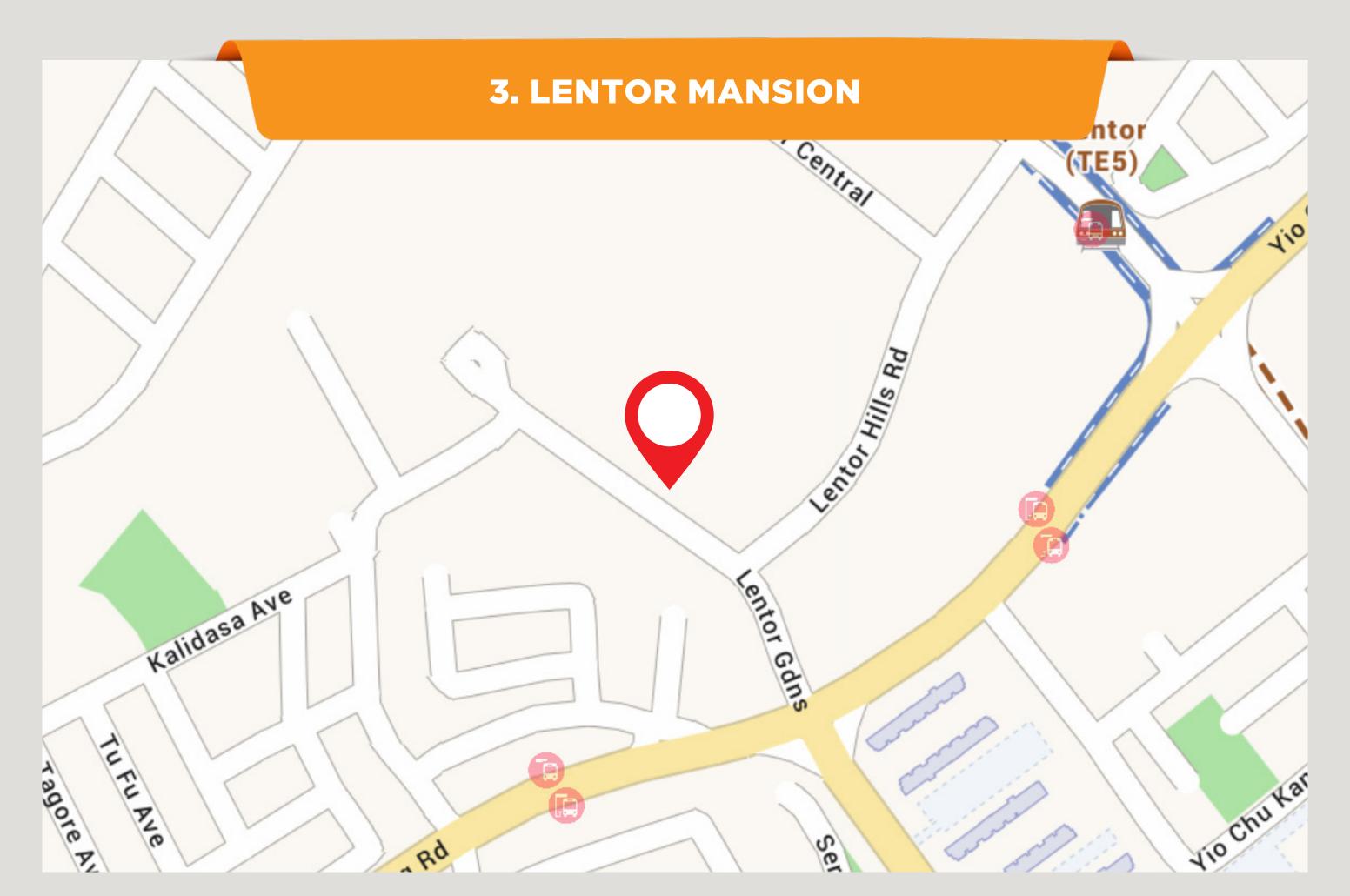




Region / District	OCR / D25
Location	Champions Way
Developer	City Developments Limited
Tenure	99 Years
Est. No. of Units	350
Land Price (\$psfppr)	\$904
Target Preview	H2 2024



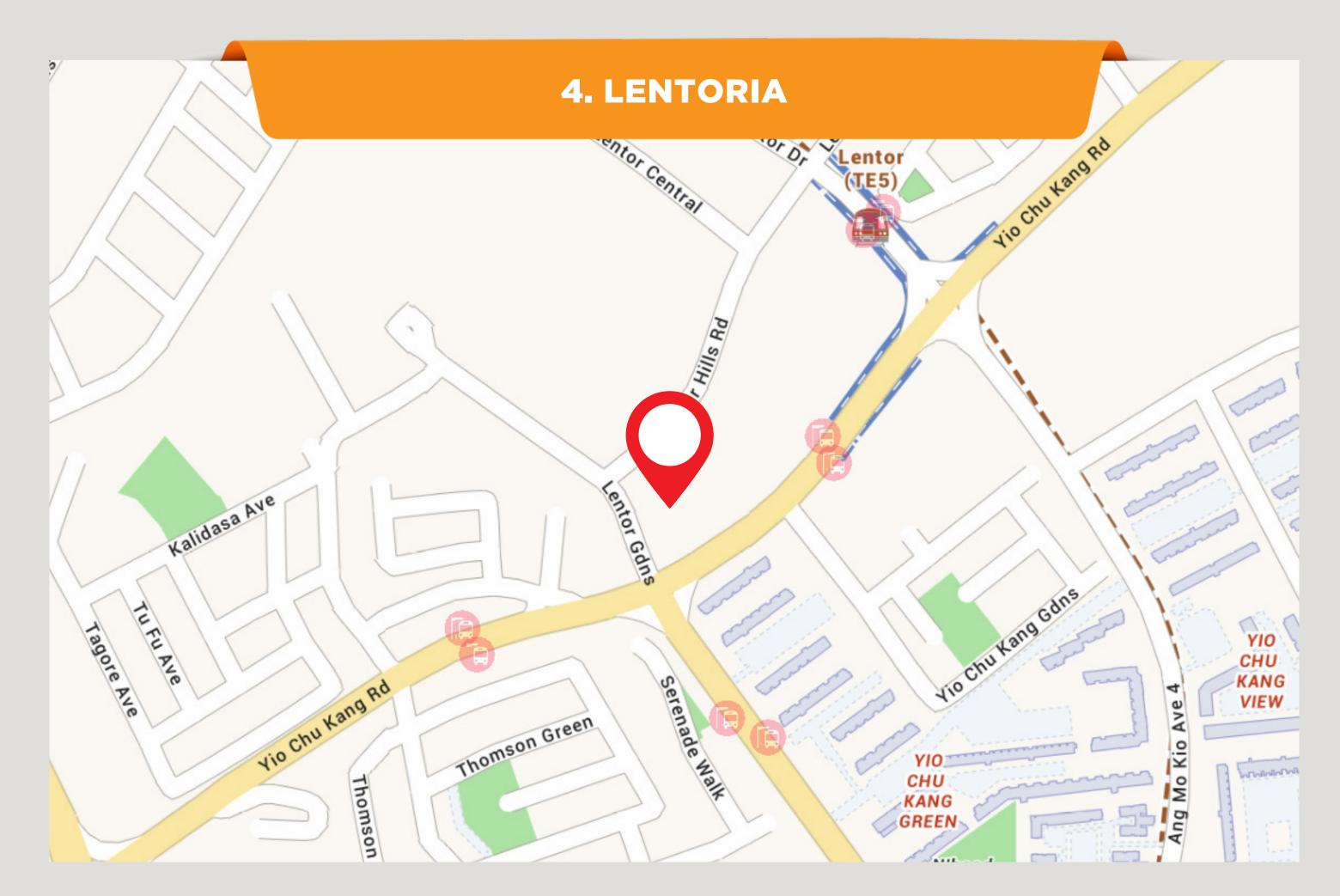




Region / District	OCR / D26
Location	Lentor Gardens
Developer	GuocoLand / Hong Leong Holdings
Tenure	99 Years
Est. No. of Units	533
Land Price (\$psfppr)	\$985
Target Preview	16/2/2024



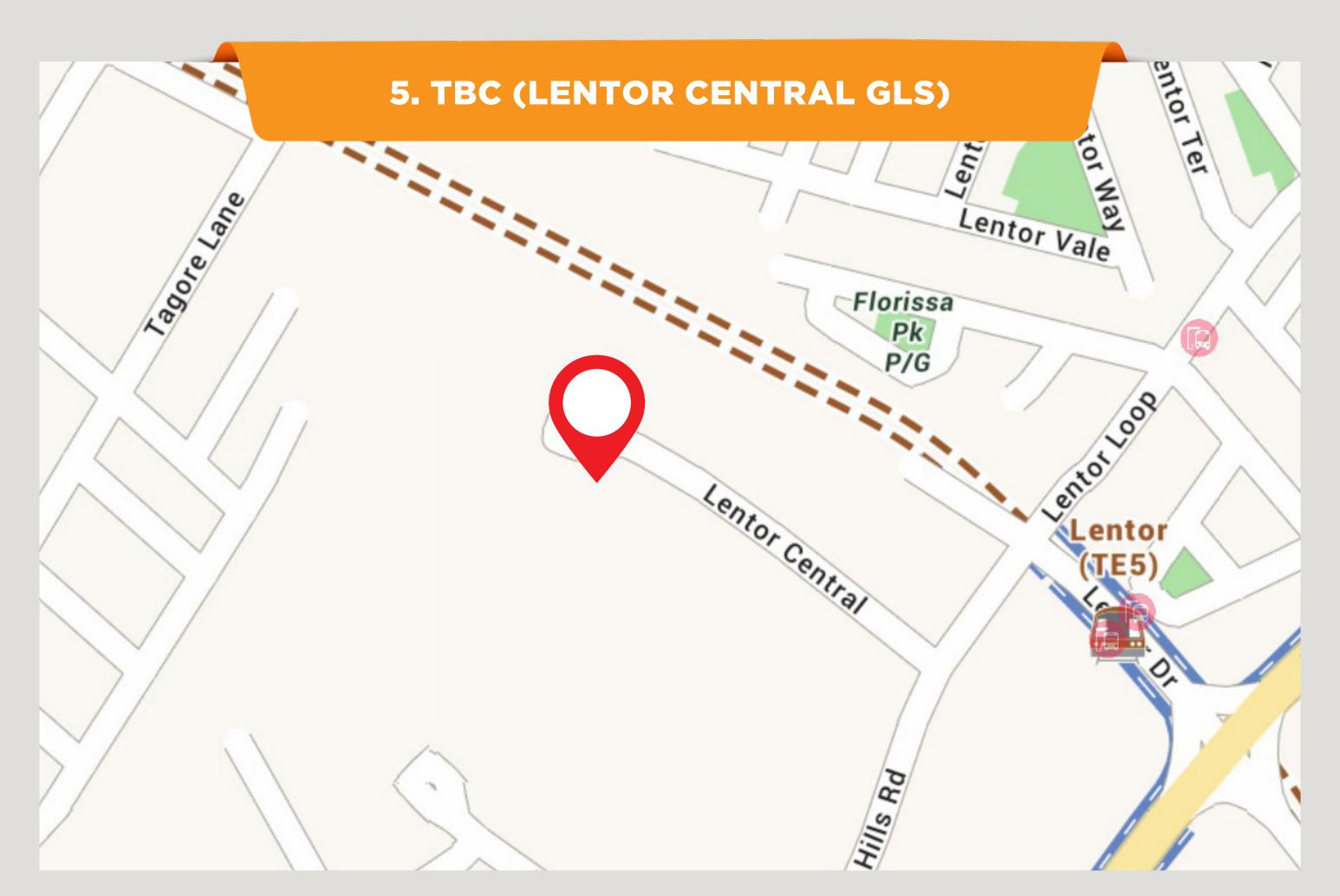




Region / District	OCR / D26
Location	Lentor Hills Road
Developer	TID Pte. Ltd.
Tenure	99 Years
Est. No. of Units	265
Land Price (\$psfppr)	\$1,130
Target Preview	13/1/2024







Region / District	OCR / D26
Location	Lentor Central
Developer	Hong Leong Holdings / GuocoLand / CSC Land
Tenure	99 Years
Est. No. of Units	475
Land Price (\$psfppr)	\$982
Target Preview	H2 2024



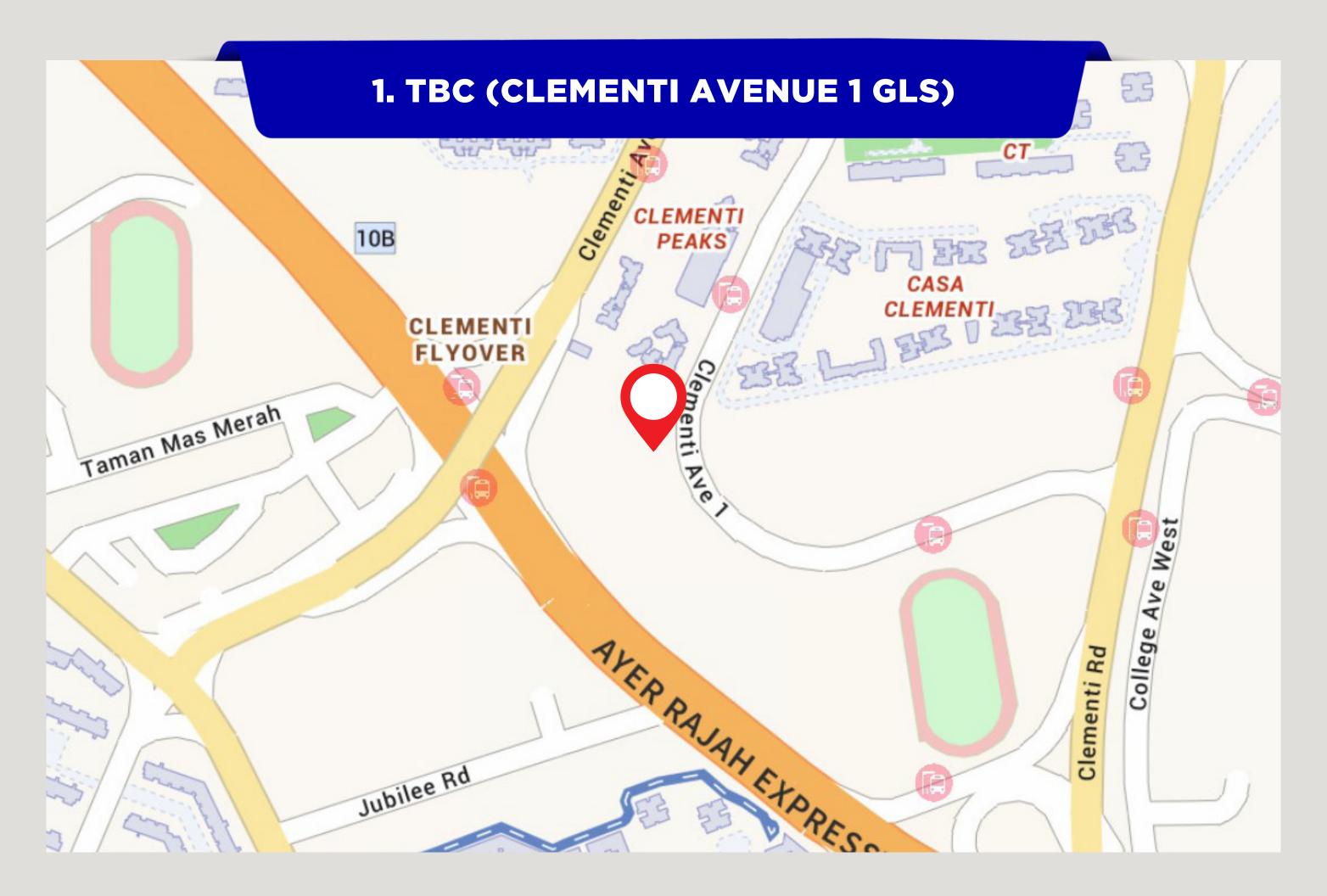
## WEST



	Project	Location	District	Tenure	Est. No. of Units	Land Price (\$psfppr)
1	TBC (Clementi Avenue 1 GLS)	Clementi Avenue 1	05	99 Years	501	\$1,250
2	The Hill @ One-North	Slim Barracks Rise	05	99 Years	144	\$1,210
3	The Hillshore	Pasir Panjang Road	05	Freehold	59	\$1,026
4	TBC (Bukit Timah Link GLS)	Bukit Timah Link	21	99 Years	160	\$1,343
5	TBC (Pine Grove GLS)	Pine Grove	21	99 Years	565	\$1,223
6	Sora	Yuan Ching Road	22	99 Years	440	\$1,023
7	Hillhaven	Hillview Rise	23	99 Years	341	\$1,024
8	Lumina Grand	Bukit Batok West Avenue 5	23	99 Years	512	\$626



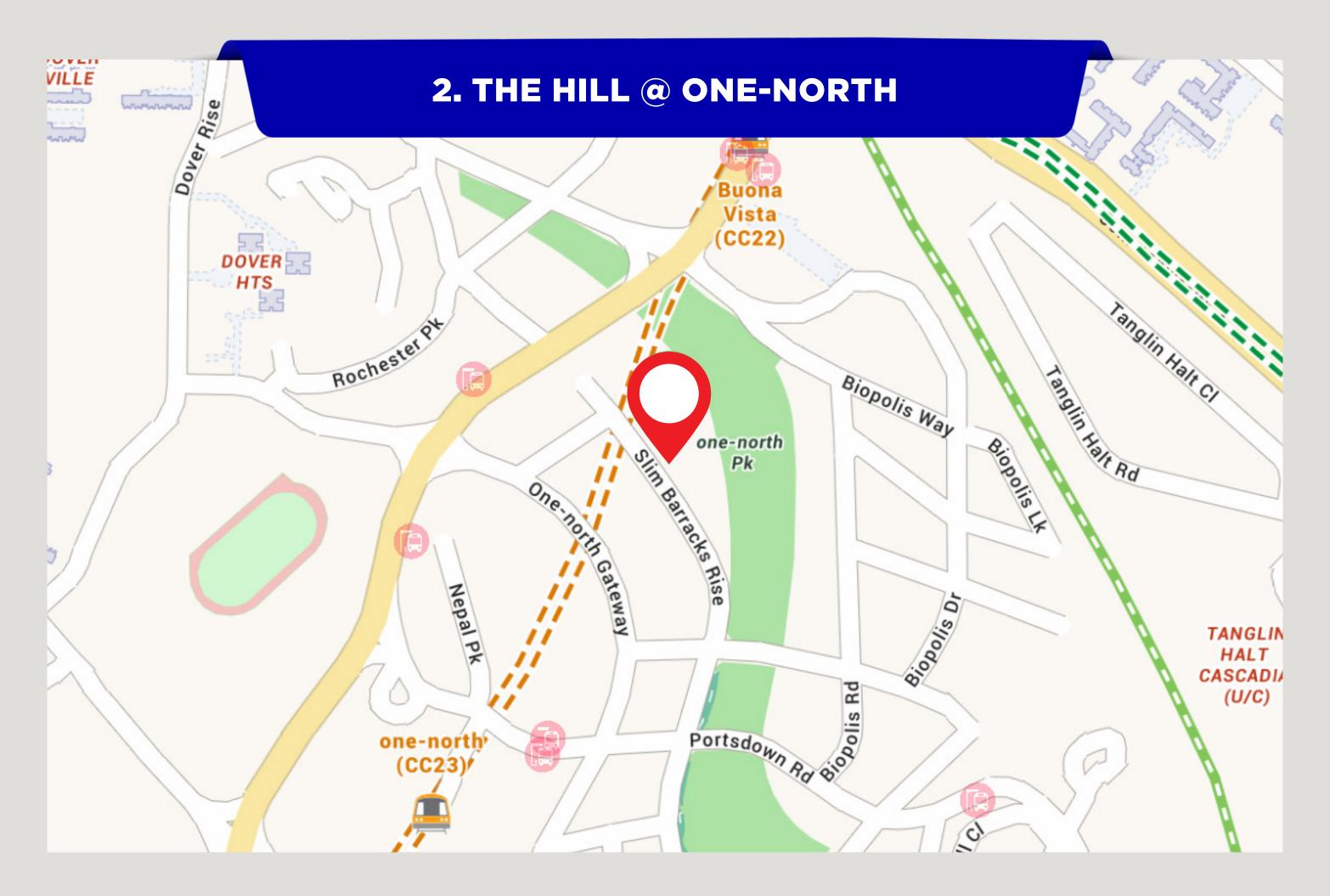




Region / District	OCR / D05
Location	Clementi Avenue 1
Developer	MCL Land / CSC Land
Tenure	99 Years
Est. No. of Units	501
Land Price (\$psfppr)	\$1,250
Target Preview	H2 2024



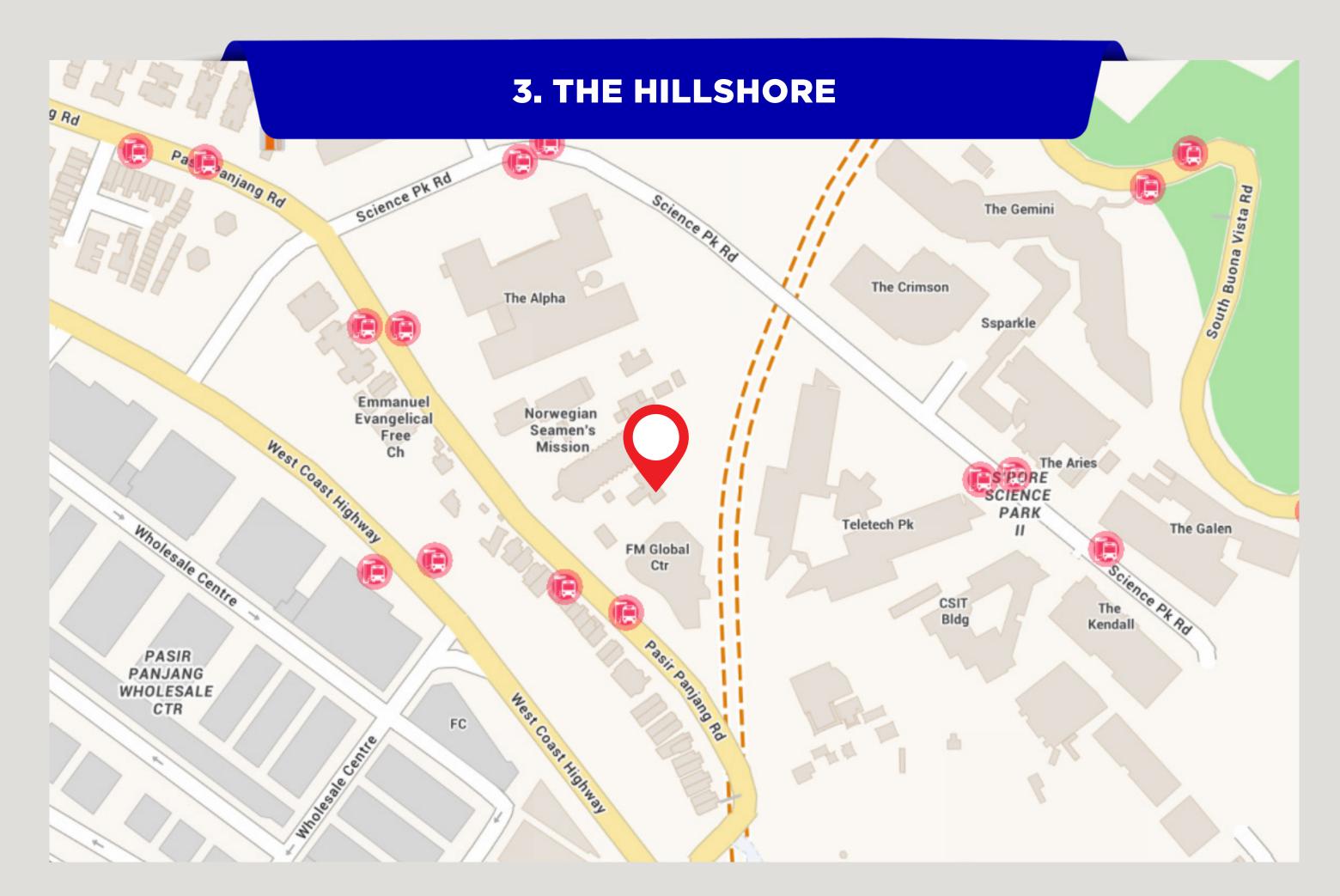




Region / District	RCR / D05
Location	Slim Barracks Rise
Developer	Kingsford Development
Tenure	99 Years
Est. No. of Units	144
Land Price (\$psfppr)	\$1,210
Target Preview	Jan/Feb 2024







Region / District	RCR / D05
Location	Pasir Panjang Road
Developer	Fraxtor Capital / Hong How Group
Tenure	Freehold
Est. No. of Units	59
Land Price (\$psfppr)	\$1,026
Target Preview	6/1/2024







Region / District	RCR / D21
Location	Bukit Timah Link
Developer	Bukit Sembawang Estates
Tenure	99 Years
Est. No. of Units	160
Land Price (\$psfppr)	\$1,343
<b>Target Preview</b>	H1 2024







Region / District	RCR / D21
Location	Pine Grove
Developer	MCL Land / Sinarmas Land
Tenure	99 Years
Est. No. of Units	565
Land Price (\$psfppr)	\$1,223
<b>Target Preview</b>	H2 2024







Region / District	OCR / D22			
Location	Yuan Ching Road			
Developer	CEL Development / Singhaiyi / TK 189 Development			
Tenure	99 Years			
Est. No. of Units	440			
Land Price (\$psfppr)	\$1,023			
Target Preview	Q1 2024			







Region / District	OCR / D23			
Location	Hillview Rise			
Developer	Far East Organization / Sekisui House			
Tenure	99 Years			
Est. No. of Units	341			
Land Price (\$psfppr)	\$1,024			
<b>Target Preview</b>	6/1/2024			







Region / District	OCR / D23			
Location	Bukit Batok West Avenue 5			
Developer	City Developments Limited			
Tenure	99 Years			
Est. No. of Units	512			
Land Price (\$psfppr)	\$626			
Target Preview	12/1/2024			



## **Procedure & Payments for New Launch Private Properties**

## Booking Of Unit 5% Booking Fee Issuance of OTP

Within 2 weeks

(from OTP Date)

Developer send S & P (in triplicates) to Buyer's address or Buyer's solicitor

Within 3 weeks

(from receipt of S & P)

Buyer exercise Option by signing S & P & returning S & P to developer's solicitor

Within 2 weeks

(from exercise of OTP)

Buyer to pay Stamp Duty + ABSD

Within 8 weeks

(from OTP date)

(+)

Buyer to pay 15% + any Progress Payment required according to construction stage







## Applicable to All Purchases of Building Under Construction (BUC)

Except Executive Condo and HDB BTO

New LTV effective from 6<sup>th</sup> July 2018 (For Loan Tenure up to 30 years and Borrower's Age at Last Repayment up to 65 years old)

### NORMAL PAYMENT SCHEME (PROGRESSIVE)

Progress	Payment	LTV 75%	LTV 45%	LTV 35%
<b>Booking</b> Upon the Grant of Option to Purchase	5%	Cash	Cash	Cash
<b>S&amp;P</b> Upon signing of Sale & Purchase Agreement or within 8 weeks from the Option Date	15%	CPF or Cash	Cash	Cash
Foundation Completion of foundation work	10%	5% CPF or Cash <b>and</b> 5% Loan	5% CPF or Cash <b>and</b> 5% Cash	5% CPF or Cash <b>and</b> 5% Cash
Framework Completion of reinforced concrete framework of unit	10%	Loan	CPF or Cash	CPF or Cash
<b>Wall</b> Completion of partition walls of unit	5%	Loan	CPF or Cash	CPF or Cash
Ceiling Completion of roofing/ ceiling of unit	5%	Loan	CPF or Cash	CPF or Cash
Windows Completion of door sub-frames/ door frames, windows frames and plumbing of unit	5%	Loan	CPF or Cash	CPF or Cash
Car Park Completion of car park, roads and drains serving the housing	5%	Loan	Loan	CPF or Cash
TOP Temporary Occupation Permit	25%	Loan	Loan	5% CPF or Cash <b>and</b> 20% Loan
CSC Legal Completion	15%	Loan	Loan	Loan









**Applicable to All Property Buyers** 



For All Property Transactions

#### To Be Determined Based on



Buyer's No. of Concurrent Loan(s)

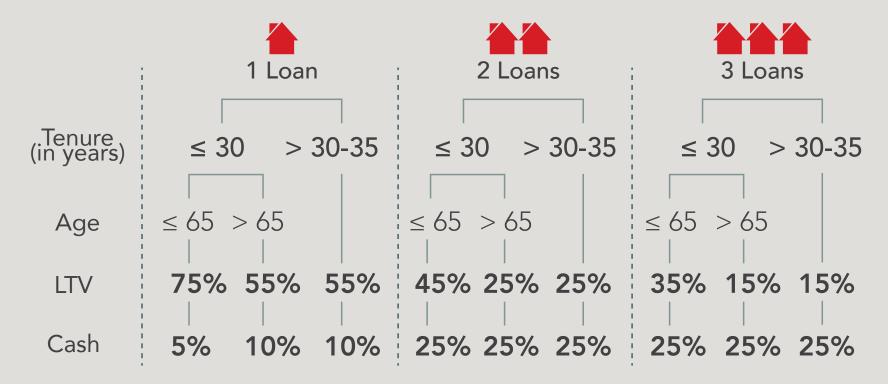


Loan Tenure (Based on IWAA)



Buyer's Age at End of Repayment

#### Loan-to-Value Chart



**Income Weighted Average Age** (IWAA) =

(Borrower A) (Borrower B) Income X Age + Income X Age

> (Borrower A + B)**Total Income**

### **BSD BUYER'S STAMP DUTY**



**Applicable to All Property Buyers** 



For All Property Transactions



Payable by Cash or CPF

For Residential Property Between \$360k - \$1mil

Purchase Price x 3% - \$5400



For Residential Property >\$1mil to <=\$1.5mil *Purchase Price x 4% -\$15,400* 

For Residential Property >\$1.5m to <=\$3mil Purchase Price x 5% - \$30,400

For Residential Property >\$3mil and above Purchase Price x 6%- \$60,400



To Be Paid Within 14 days From **Exercising of Option** 



Cheque / CO Payable to **Commissioner of Stamp Duties** 

### SSD **SELLER'S STAMP DUTY**



**Applicable to Selected Property Sellers** 



For Residential & Industrial **Property Transactions** 



Holding Period Subjected to SSD is Based on Date of Acquiring The Property



Payable by Cash only



To Be Paid Within 14 days From **Exercising of Option** 

#### **Date of Acquiring Property**

Between 14 Jan 2011 to On and After 11 Mar 2017 10 Mar 2017 (inclusive) Holding Holding SSD Rate SSD Rate Period Period 1 Year 16% 1 Year 12% 12% 2 Years 2 Years 8% 8% 4% 3 Years 3 Years 4% 0% 4 Years 4 Years 0% 5 Years

Above Rates are for Residential Properties Only

### **ABSD** ADDITIONAL BUYER'S STAMP DUTY



#### Applicable to Selected Property Buyers

Singapore Citizen Singapore PR Company

- 2<sup>nd</sup> Property Onwards - From 1<sup>st</sup> Property - From 1st Property - From 1st Property



For Residential Property Transaction



Payable by Cash or reimbursable by CPF



Singapore Citizen Singapore PR

0% 5% 60% 65%

20% 30% 60% 30% 35% 60% 65%



To Be Paid Within 14 days From **Exercising of Option** 



\*Countries exempted under Free Trade Agreement (FTA)









**ABSD Refund of Matrimonial Home Only For** 















\*\*The married couple should not own more than one existing property each to qualify for ABSD Refund

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